

GLOBAL ASSET MANAGEMENT LIMITED
(Incorporated in the Republic of South Africa)
(Registration number: 2002/003192/06)
Share Code: GAM ISIN: ZAE000173498
("Global" or "the company")

REVIEWED RESULTS FOR THE YEAR ENDED 30 NOVEMBER 2013

The Board of Directors of Global is pleased to present the reviewed results of Global and its Subsidiary ("the Group") for the year ended 30 November 2013. The Statement of comprehensive income, Statement of financial position, Statement of changes in equity and Cash flow statement for 30 November 2012 have been restated for reallocations as well as a change in the taxation charge, details of which are set out below.

Statement of comprehensive income

| | Reviewed Group 2013 R' | Restated Group 2012 R' |
|--|---|---|
| Revenue | 177,217,074 | 185,765,536 |
| Cost of Sales | 112,497,611 | 136,089,488 |
| Gross Profit | 64,719,463 | 49,676,048 |
| Other income | 638,868 | 2,498,819 |
| Operating expenses | (22,894,949) | (13,803,045) |
| Income from operations | 42,463,382 | 38,371,822 |
| Investment revenue | 7,217 | 92,678 |
| Finance costs | (24,407,843) | (21,542,699) |
| Profit before taxation | 18,062,756 | 16,921,801 |
| Taxation expense | (4,811,163) | (4,835,134) |
| Profit from continuing operations | 13,251,593 | 12,086,667 |
| Discontinued Operations | | |
| Loss for the year from discontinuing operations | - | (307,127) |
| Profit for the year | 13,251,593 | 11,779,540 |
| Other comprehensive income | - | 798,813 |
| Available-for-sale fair value adjustment | - | 798,813 |
| Total comprehensive income | 13,251,593 | 12,578,353 |
| Total comprehensive income attributable to: | 13,251,593 | 12,578,353 |
| Equity holders of the parent | 13,251,593 | 12,578,353 |
| Attributable earnings per share (cents) | 37,6 | 470,5 |
| Headline earnings per share (cents) | 45,5 | 400,5 |
| Weighted average shares in issue* | 35 220 790 | 2 503 660 |

* Shareholders are reminded that the company only listed on 14 December 2012 and thus the weighted average shares in issue and earnings per share information is not comparable.

Condensed consolidated statement of financial position

| | | Reviewed Group 2013 R' | Restated Group 2012 R' | Restated Group 2011 R' |
|--|------|---------------------------------|---------------------------------|---------------------------------|
| | Note | | | |
| ASSETS | | | | |
| Non-current assets | | 445,493,494 | 412,610,563 | 345,886,710 |
| Property, plant and equipment | 2 | 409,072,068 | 378,369,815 | 318,525,578 |
| Intangible assets | | 1,000,000 | - | - |
| Loans and advances to customers | | 16,991,006 | 15,856,595 | 10,972,189 |
| Deferred taxation | | 18,430,420 | 18,384,153 | 16,388,943 |
| Current assets | | 54,714,439 | 40,293,547 | 33,947,144 |
| Assets classified as held for sale | | - | 4,520,519 | 3,538,596 |
| Loans and advances to customers | | 5,128,873 | 5,888,920 | 4,506,429 |
| Trade and other receivables | | 31,175,302 | 28,159,807 | 18,508,358 |
| Cash and cash equivalents | | 18,410,264 | 1,724,301 | 7,393,761 |
| Disposal group held for sale | | 4,889,030 | - | - |
| Total assets | | 505,096,963 | 452,904,110 | 379,833,854 |
| EQUITY AND LIABILITIES | | | | |
| Equity | | | | |
| Ordinary share capital | 3 | 31,942,487 | 4,279,276 | 1,500 |
| Reserves | | 66,766,533 | 53,514,940 | 40,936,587 |
| Total equity attributable to equity holders of the parent | | 98,709,020 | 57,794,216 | 40,938,087 |
| Liabilities | | | | |
| Non-current liabilities | | 275,063,434 | 280,192,392 | 211,410,643 |
| Deferred tax liability | | 50,845,387 | 46,755,018 | 40,086,553 |
| Other financial liabilities | | 224,218,047 | 233,437,374 | 171,324,090 |
| Current liabilities | | 130,564,831 | 114,917,502 | 127,485,124 |
| Loan from holding company | | 1,352,207 | 6,151,255 | 14,677,195 |
| Other financial liabilities | | 86,122,708 | 64,835,271 | 68,003,260 |
| Bank overdraft | | - | 489,497 | - |
| Trade and other payables | | 42,532,159 | 43,244,717 | 44,428,056 |
| Taxation payable | | 557,765 | 196,762 | 376,613 |
| Disposal group held for sale | | 759,670 | - | - |
| Total equity and liabilities | | 505,096,963 | 452,904,110 | 379,833,854 |
| Net asset value per share (cents) | | 220,8 | 183,5 | -* |
| Tangible net asset value per share (cents per share) | | 218,6 | 183,5 | -* |
| Shares in issue at year end | | 44 699 113 | 31 500 000 | -* |

* The Company operated as a private unlisted company at this date and per share information had not been previously published. The Company listed on 14 December 2012.

Condensed consolidated statement of changes in equity

| | Share capital | Available for sale reserve | Common control reserve | Retained earnings | Attributable to equity holders | Non-controlling interest | Total equity |
|-------------------------------------|-------------------|----------------------------|------------------------|-------------------|--------------------------------|--------------------------|-------------------|
| | R' | R' | R' | R' | R' | R' | R' |
| Restated | | | | | | | |
| Group balances at 30 November 2010 | 1,500 | - | - | 32,647,575 | 32,649,075 | 7,889,990 | 40,539,065 |
| Change in ownership interest | - | - | (6,941,028) | (958,516) | (7,899,544) | (7,889,990) | (15,789,534) |
| Total comprehensive income | - | - | - | 16,188,556 | 16,188,556 | - | 16,188,556 |
| Total changes | - | - | (6,941,028) | 15,230,040 | 8,289,012 | (7,889,990) | 399,022 |
| Balances at 30 November 2011 | 1,500 | - | (6,941,028) | 47,877,615 | 40,938,087 | - | 40,938,087 |
| Share issue | 4,277,776 | - | - | - | 4,277,776 | - | 4,277,776 |
| Total comprehensive income | - | 798,813 | - | 11,779,540 | 12,578,353 | - | 12,578,353 |
| Total changes | 4,277,776 | - | - | 11,779,540 | 16,856,129 | - | 16,856,129 |
| Balances at 30 November 2012 | 4,279,276 | 798,813 | (6,941,028) | 59,657,155 | 57,794,216 | - | 57,794,216 |
| Share issue | 29,307,959 | - | - | - | 29,307,959 | - | 29,307,959 |
| Share issue expense | (1,644,748) | - | - | - | (1,644,748) | - | (1,644,748) |
| Total comprehensive Income | - | - | - | 13,251,593 | 13,251,593 | - | 13,251,593 |
| Total changes | 27,663,211 | - | - | 13,251,593 | 40,914,804 | - | 40,914,804 |
| Balances at 30 November 2013 | 31,942,487 | 798,813 | (6,941,028) | 72,908,748 | 98,709,020 | - | 98,709,020 |

Condensed consolidated statement of cash flows

| | Group 2013 R' | Restated Group 2012 R' |
|--|------------------------------|---|
| Cash flows from operating activities | | |
| Cash generated from operations | 92,365,331 | 64,921,415 |
| Interest income | 7,217 | 92,678 |
| Finance costs | (24,407,843) | (21,542,699) |
| Taxation paid | (407,165) | (405,400) |
| Net cash from operating activities | 67,557,540 | 43,065,994 |
| Cash flows from investing activities | | |
| Cash flow to maintain activities | | |
| Property, plant and equipment additions | (11,066,500) | (7,887,080) |
| Property, plant and equipment disposals | 35,874,322 | 52,464,964 |
| Intangible assets additions | (1,000,000) | – |
| Net cash from investing activities | 23,807,822 | 44,577,884 |
| Cash flows used in financing activities | | |
| Proceeds from the issue of share capital | 27,663,211 | – |
| Repayments of other financial liabilities | (97,054,065) | (89,554,670) |
| Repayments to shareholder | (4,799,048) | (4,155,689) |
| Repayment to group company | – | (92,476) |
| Net cash used in financing activities | (74,189,902) | (93,802,835) |
| Total cash movement for the year | 17,175,460 | (6,158,957) |
| Cash at the beginning of the year | 1,234,804 | 7,393,761 |
| Cash at the end of the year | 18,410,264 | 1,234,804 |

1. BASIS OF PREPARATION

The Board of Directors is pleased to present the company's reviewed results for the year ended 30 November 2013 in accordance with IAS 34: Interim Financial Reporting. The accounting policies adopted for purposes of this report comply, and have been consistently applied in all material respects with International Financial Reporting Standards ("IFRS").

The same accounting policies and methods of computation have been followed as compared to the prior year. The results have been reviewed by Horwath Leveton Boner and the unqualified and unmodified review report is available for inspection at the Company's registered office.

The financial results have been prepared by the financial director, Mr W Basson CA (SA).

2. PROPERTY, PLANT AND EQUIPMENT

| | Cost R' | Accumulated depreciation R' | Carrying value R' |
|------------------------|--------------------|-----------------------------------|----------------------|
| GROUP – 2013 | | | |
| Forklifts | 578,388,343 | (169,769,798) | 408,618,545 |
| Furniture and Fittings | 69,188 | (55,789) | 13,399 |
| Office equipment | 12,000 | (4,168) | 7,832 |
| IT equipment | 310,472 | (244,939) | 65,533 |
| Computer software | 125,207 | (120,957) | 4,250 |
| Tank containers | 1,051,750 | (689,241) | 362,509 |
| | 579,956,960 | (170,844,892) | 409,072,068 |

| | Cost R' | Accumulated depreciation R' | Carrying value R' |
|------------------------|--------------------|-----------------------------------|----------------------|
| GROUP – 2012 | | | |
| Forklifts | 515,466,557 | (137,644,787) | 377,821,770 |
| Furniture and Fittings | 296,733 | (272,406) | 24,327 |
| Office equipment | 139,922 | (130,084) | 9,838 |
| IT equipment | 839,127 | (746,694) | 92,433 |
| Computer software | 199,978 | (193,626) | 6,352 |
| Tank containers | 1,051,750 | (636,655) | 415,095 |
| | 517,994,067 | (139,624,252) | 378,369,815 |

| | Cost R' | Accumulated depreciation R' | Carrying value R' |
|------------------------|--------------------|-----------------------------------|----------------------|
| GROUP – 2011 | | | |
| Forklifts | 426,588,452 | (108,681,517) | 317,906,935 |
| Furniture and fixtures | 293,514 | (260,855) | 32,659 |
| Office equipment | 139,922 | (128,083) | 11,839 |
| IT equipment | 768,254 | (677,197) | 91,057 |
| Computer Software | 199,978 | (184,572) | 15,406 |
| Tank containers | 1,051,750 | (584,068) | 467,682 |
| | 429,041,870 | (110,516,292) | 318,525,578 |

Carrying amounts of Property, plant and equipment can be reconciled as follows:

| | Carrying value opening balance R' | Additions R' | Impairment R' | Disposals R' | Depreciation R' | Carrying value closing balance R' |
|---------------------------|---|--------------------|--------------------|---------------------|---------------------|---|
| GROUP – 2013 | | | | | | |
| Forklifts | 377,821,770 | 120,912,182 | (3,878,960) | (35,874,322) | (50,362,125) | 408,618,545 |
| Furniture and Fittings | 24,327 | – | – | – | (10,928) | 13,399 |
| Office equipment | 9,838 | – | – | – | (2,006) | 7,832 |
| IT equipment | 92,433 | 32,156 | – | – | (59,056) | 65,533 |
| Computer software | 6,352 | 5,113 | – | – | (7,215) | 4,250 |
| Tank containers | 415,095 | – | – | – | (52,586) | 362,509 |
| | 378,369,815 | 120,949,451 | (3,878,960) | (35,874,322) | (50,493,916) | 409,072,068 |

| | Carrying value opening balance | Additions | Impairment | Disposals | Depreciation and impairment | Carrying value closing balance |
|------------------------|--------------------------------|--------------------|------------|----------------------|-----------------------------|--------------------------------|
| | R' | R' | R' | R' | R' | R' |
| GROUP – 2012 | | | | | | |
| Forklifts | 317,906,935 | 224,610,564 | – | (118,609,971) | (46,085,758) | 377,821,770 |
| Furniture and Fittings | 32,659 | 3,219 | – | – | (11,551) | 24,327 |
| Office equipment | 11,839 | – | – | – | (2,001) | 9,838 |
| IT equipment | 91,057 | 70,656 | – | – | (69,280) | 92,433 |
| Computer software | 15,406 | – | – | – | (9,054) | 6,352 |
| Tank containers | 467,682 | – | – | – | (52,587) | 415,095 |
| | 318,525,578 | 224,684,439 | – | (118,609,971) | (46,230,231) | 378,369,815 |

| | Carrying value opening balance | Additions | Additions through business combinations | Disposals | Disposals from business combinations | Depreciation | Carrying value closing balance |
|------------------------|--------------------------------|-------------------|---|---------------------|--------------------------------------|---------------------|--------------------------------|
| | R' | R' | R' | R' | R' | R' | R' |
| GROUP – 2011 | | | | | | | |
| Forklifts | 299,275,444 | 96,761,975 | 275,092,966 | (39,233,462) | (275,092,966) | (38,897,022) | 317,906,935 |
| Furniture and fixtures | 44,112 | - | 33,556 | - | (33,556) | (11,453) | 32,659 |
| Office equipment | 318 | 12,000 | 119,170 | - | (119,170) | (479) | 11,839 |
| IT equipment | 136,471 | 22,475 | - | - | - | (67,889) | 91,057 |
| Computer software | 25,751 | 7,500 | - | - | - | (17,845) | 15,406 |
| Tank containers | 520,270 | - | - | - | - | (52,588) | 467,682 |
| | 300,002,366 | 96,803,950 | 275,245,692 | (39,233,462) | (275,245,692) | (39,047,276) | 318,525,578 |

3. SHARE CAPITAL

| | Group 2013 | Group 2012 | Group 2011 |
|---|------------|------------|------------|
| | R' | R' | R' |
| Authorised | | | |
| 1,000,000,000 Ordinary Shares with no par value | - | - | - |
| 2011: 10,000 Ordinary Shares of R1 each | - | - | 10,000 |
| 2011: 1,000 Ordinary Type A Shares of R1 each | - | - | 1,000 |

955,300,887 (2012: 968,500,000) (2011: 9,000 and 500 Type A) unissued ordinary shares are under the control of the shareholders in terms of a shareholder's agreement.

| | Group 2013 | Group 2012 | Group 2011 |
|-----------------|-------------------|------------------|--------------|
| | R' | R' | R' |
| Issued | | | |
| Opening balance | 4,279,276 | 1,500 | 1,500 |
| Issued | 27,663,211 | 4,277,776 | - |
| Closing balance | 31,942,487 | 4,279,276 | 1,500 |

Issued share capital consists of 44,699,113 (2012: 31,500,000) Ordinary share with on par value, and 9,000 Ordinary shares of R 1 each and 500 Ordinary Type A Shares of R1 each in 2011.

4. PRIOR PERIOD ERRORS

On the updated IFRS advice that the directors have received, it was determined that a lease back arrangement did not qualify for revenue recognition in terms of IAS 17.

The correct disclosure is as follows:

| Group | Effect on 2012 R' |
|--|----------------------------------|
| Effect on the Statement of Comprehensive income: | |
| (Decrease) in revenue | (61,654,848) |
| Decrease in cost of sales | 61,654,848 |
| | <u>-</u> |

It came to the directors' attention that the capitalisation of a shareholder loan prior to listing had only been capitalised to stated capital subsequent to year end. However, the weighted average shares in issue, earnings per share and headline earnings per share had been correctly calculated and presented.

The correct accounting treatment is as follows:

| Group | Effect on 2012 R' |
|--|----------------------------------|
| Effect on the Statement of Financial Position: | |
| (Decrease) in Loan from holding company | (4,278,276) |
| Increase in stated share capital | 4,278,276 |
| | <u>-</u> |

It came to the directors' attention that the available for sale reserve was disclosed as part of retained earnings in the 2012 financial year. The available for sale reserve needs to be disclosed as a separate line item in the Statement of Changes in Equity.

The correct disclosure is as follows:

| Group | Effect on 2012 R' |
|--|----------------------------------|
| Effect on the Statement of Changes in Equity : | |
| (Decrease) in retained earnings | (798,813) |
| Increase in available for sale reserve | 798,813 |
| | <u>-</u> |

On the advice that the directors have received, it was determined that cash flows from investing activities and cash flows from financing activities needs to be accounted in terms of IAS 7 where only the physical cash movement needs to be reflected in the statement of Cash flows.

The correct disclosure is as follows:

| Group | Effect on 2012 R' |
|--|----------------------------------|
| Effect on the Statement of Cash flows : | |
| Increase in cash flows for investing activities | 148,499,965 |
| (Decrease) in cash flows from financing activities | (148,499,965) |
| | <u>-</u> |

The directors have established that that the increase in the prior year tax rate on the CGT provision raised in Global on the investment in Linde had not been eliminated on consolidation.

The correct disclosure is as follows:

| Group | Effect on 2012 R' |
|--|----------------------------------|
| Effect on the Statement of Financial position: | |
| (Decrease) in deferred tax liability | (1,826,986) |
| Effect on the Statement of Comprehensive income: | |
| Decrease in Current tax charge | <u>1,826,986</u> |
| | <u>-</u> |

Based on updated IFRS advice that the directors have received, it was determined that goodwill needs to be accounted for as Common Control in terms of IFRS3.

The correct disclosure is as follows:

| Group | Effect on 2011 R' |
|--|----------------------------------|
| Effect on the Statement of Financial Position: | |
| (Decrease) in Intangible Assets | (6,941,028) |
| (Decrease) in reserves | (6,941,028) |
| | <u>-</u> |

It came to the directors' attention that there was a misallocation between the deferred tax liability account and other long term financial liabilities account.

The correct disclosure is as follows:

| Group | Effect on 2011 R' |
|---|----------------------------------|
| Effect on the Statement of Financial position: | |
| Increase in deferred tax liability | 1,265,001 |
| (Decrease) in other long term financial liabilities | (1,265,001) |
| | <u>-</u> |

The above mentioned changes had the following combined effect on the weighted average number of shares (WANS), earnings per share (EPS) and headline earnings per share (HEPS).

| Group 2012 | WANS | EPS Cents | HEPS Cents |
|---------------------|------------------|----------------------|-----------------------|
| Previously reported | 2,503,660 | 429,4 | 327,5 |
| Increase (decrease) | - | 41,1 | 73,0 |
| | 2,503,660 | 470,5 | 400,5 |

The above mentioned changes had the following combined effect on the shares in issue at 30 November 2012, net asset value per share (NAVPS) and the tangible net asset value per share (TNAVPS).

| Group 2012 | Shares in issue | NAVPS Cents | TNAVPS Cents |
|---------------------|----------------------------|------------------------|-------------------------|
| Previously reported | 1,500 | 2,341,8 | 2 064,6 |
| Increase (decrease) | 31,498,500 | (2 158,3) | (1 881,1) |
| | 31,500,000 | 183,5 | 183,5 |

The above mentioned had the following combined effect on equity and profit for the year.

| Group 2012 | Equity R' | Profit for the year R' |
|---------------------|----------------------|---------------------------------------|
| Previously reported | 58,630,482 | 9,952,555 |
| Increase (decrease) | (836,266) | 1,826,985 |
| | 57,794,216 | 11,779,540 |

5. Earnings per share (cents)

Reconciliation between earnings per share and headline earnings per share:

| GROUP – 2013 | Continuing operations R' | Discontinuing operations R' | Total R' |
|---------------------|---|--|---------------------|
| Earnings | 13,251,593 | – | 13,251,593 |
| Impairment | 2,792,851 | – | 2,792,851 |
| Headline earnings | 16,044,444 | – | 16,044,444 |

| GROUP – 2012 | Continuing operations R' | Discontinuing operations R' | Total R' |
|--------------------------------------|---|--|---------------------|
| Earnings | 12,086,667 | (307,126) | 11,779,541 |
| Capital gains on sale of investments | (1,751,097) | – | (1,751,097) |
| Headline earnings | 10,335,570 | (307,126) | 10,028,444 |

6. INDUSTRY AND BUSINESS OVERVIEW

Global listed on the Alternative Exchange ('AltX') of the Johannesburg Stock Exchange ("JSE") on 14 December 2012.

Global was initially incorporated as a private company on 15 February 2002 and was converted by way of a special resolution to a public company on 1 November 2012. Global has focused on project and structured finance, as well as asset finance since 1992. Under the motto "We achieve that little extra" Global brings to bear a significant array of skills and experience into its business ventures, backed by access to a vast network of local and international financial institutions.

In September 2009, Global became part of the Inshare Proprietary Limited ("Inshare") Group - a private investment holding enterprise that specializes in identifying undervalued opportunities and invests in strong and sustainable annuity businesses.

Global is the holding company of LFS Assets Proprietary Limited ("LFS"), a very successful asset finance company, specialising in the financing of Linde forklift trucks.

LFS was formed to satisfy very specific needs which existed within Linde Material Handling Proprietary Limited ("LMH"), a South African registered company with ownership being held by the ultimate manufacturer of Linde forklift trucks, a company operating out of Germany and owned by Goldman Sachs and Kohlberg Kravis Roberts & Company, both investment houses of American origin.

The current consortium of funders to the LFS book includes Rand Merchant Bank, Standard Bank, Nedbank, Imperial Bank and Mercantile Bank.

7. FINANCIAL RESULTS

Global reports that the performance of the Group was marginally below what was expected and as published in its profit estimate. Shareholders are reminded that the Group removed some of the non-core operations and small properties in anticipation of the listing, which impacts on the comparison of the results to the prior year.

Revenue is down from 30 November 2012 due to a decrease in the sale of second hand forklift trucks which are included in other revenue income of R 55,2 million in 2012 to R 19 million in 2013. However, revenue from the rental business has increased by 18,1% to R 114,3 million during the year under review. Cost of sales has similarly decreased due decrease in the sale of second hand forklift trucks.

The company restated its Statement of Financial Position, Statement of Comprehensive Income and Statement of Changes in Equity as a result of various prior period errors. Please refer to the prior period errors and the effect this has on the Statement of Financial Position, Statement of Comprehensive Income and Statement of Changes in Equity above.

Operating expenses were substantially higher during the year ended 30 November 2013 due to the inclusion of a charge for the impairment of assets of R 3,8 million as well as an increase in repair and maintenance costs of R 4,5 million.

It should be noted that the current portion of other financial liabilities reflected on the balance sheet represents a 12 month accrual for finance associated with the Group's rental book. On the other side, Trade and Other Receivables only reflect approximately one month of receivables arising from the matching rental contracts. The net current liability position of the Group is thus considered to be sound as current liabilities will be settled by ongoing monthly rental billings.

Performance Highlights for 2013

Global has delivered satisfactory results, considering the difficult environment and its revised business model as a listed entity. Key achievements include:

- Growth in profit for the year ended 30 November 2013 of 12,5%;
- Total Assets growing by 11,5% to R505,1 million, with Total Equity growing by 76.4% to R98,7 million;
- Share price increasing to R2.20 at 30 November 2013, resulting in an annualized pre-tax return of approximately 10% to shareholders;
- Issuing 13,199,113 million of new ordinary shares, raising R29,307,959 million in equity;
- Securing the rights to 51% of Earthwise Energy Holdings (Pty) Ltd subsequent to year end by way of an initial shareholding of 5% and an option to acquire a further 46%;
- Establishing the Energy Efficiency Company (Pty) Ltd shortly after year end.

Performance of Global Business

Global achieved a profit for 2013 of R13.2 million, in spite of increased costs due to the listing.

Corporate services revenues continued to grow and amounted to R4.2 million for the financial year. Project Finance related revenues came in at R3.3 million, which remained well below expectations, due to the difficult funding environment.

LFS Assets was the only operating subsidiary of Global during the 2013 financial year. The company is wholly owned by the Global holding company GAM Industrial. The Net Income for LFS Assets during 2013 represents the bulk of the Global net result.

The results of LFS Assets were negatively impacted by rising refurbishment costs on second-hand trucks, allocated to be sold, whilst prices realised on the sales of second-hand trucks also remained below expectations.

A concerted effort will be made to improve the results for the second-hand book in 2014 and various strategic initiatives are underway together with the equipment provider Linde Materials Handling, to ensure a much improved outcome for 2014.

Property, plant and equipment on the Statement of Financial Position increased by 8%, primarily as a result of additional forklift trucks being acquired for the rental book during the year.

Share capital has increased due to the issue of shares. This led to an increase in cash and cash equivalents.

Global has assembled a strong team of professionals and managers during 2013, and the strategic focus has been set for 2014 on executing projects and business initiatives developed in 2013, delivering positive cash flows and returns.

8. SEGMENTAL REPORTING

Segmental information has been reported by the Group in the following segments, namely forklift truck rentals and fork truck maintenance transactions.

| | 2013 % | 2013 R' | 2012 % | 2012 R' |
|-------------------------------|----------------------|-------------------------------|---------------------|----------------------|
| Revenue | | | | |
| Rental income | 65 | 114,279,756 | 52 | 96,758,834 |
| Maintenance income | 25 | 43,912,101 | 18 | 33,817,702 |
| Other revenue income | 10 | 19,025,217 | 30 | 55,189,000 |
| | 100 | 177,217,074 | 100 | 185,765,536 |
| | | | | |
| | Rental income | Maintenance income | Other income | Consolidation |
| | R' | R' | R' | R' |
| GROUP 2013 | | | | |
| Sales | 114,279,756 | 43,912,101 | 19,025,217 | 177,217,074 |
| Cost of sales | (50,362,127) | (43,904,072) | (18,231,412) | (112,497,611) |
| Gross profit | 63,917,629 | 8,029 | 793,805 | 64,719,463 |
| Operating expense | (41,009,381) | - | (5,647,326) | (46,656,707) |
| Taxation | (6,643,278) | (2,248) | 1,834,363 | (4,811,163) |
| Profit after tax | 16,264,970 | 5,781 | (3,019,158) | 13,251,593 |
| Depreciation and impairment | (52,921,792) | - | (1,451,084) | (54,372,876) |
| Additional information | | | | |
| Segment assets | 427,955,736 | - | 77,141,227 | 505,096,963 |
| Deferred tax assets | 18,430,420 | - | - | 18,430,420 |
| Deferred tax liability | (43,044,686) | - | (7,800,701) | (50,845,387) |
| Segment liability | (395,046,861) | - | (11,341,082) | (406,387,943) |
| | | | | |
| | Rental income | Maintenance income | Other income | Consolidation |
| | R' | R' | R' | R' |
| GROUP 2012 | | | | |
| Sales | 96,758,834 | 33,817,702 | 55,189,000 | 185,765,536 |
| Cost of sales | (46,085,758) | (33,048,607) | (56,955,123) | (136,089,488) |
| Segment result | 50,673,076 | 769,095 | (1,766,123) | 49,676,048 |
| Operating expense | (30,219,419) | - | (2,841,955) | (33,061,374) |
| Taxation | (4,108,413) | (215,346) | (511,375) | (4,835,134) |
| Profit after tax | 16,345,244 | 553,749 | (5,119,453) | 11,779,540 |
| Depreciation and amortisation | (45,543,506) | - | (1,770,797) | (47,314,303) |
| Additional information | | | | |
| Segment assets | 379,833,854 | - | 14,410,021 | 452,904,110 |
| Deferred tax assets | 18,384,153 | - | - | 18,384,153 |
| Deferred tax liability | (36,473,336) | - | (10,281,682) | (46,755,018) |
| Segment liability | (381,417,682) | - | (13,692,212) | (395,109,894) |

Project management, corporate services and any other income is below the quantitative threshold set by IFRS for reporting.

9. FORECASTS AS PER PROSPECTUS

| | <u>Actual</u> <u>R 000's</u> | <u>Forecast</u> <u>R 000's</u> | <u>Variance</u> <u>R 000's</u> | <u>Variance</u> <u>% Increase/</u> <u>(Decrease)</u> |
|--------------------------------------|---------------------------------|-----------------------------------|-----------------------------------|--|
| Revenue | 177,217 | 174,162 | 3,055 | 1.7% |
| Cost of sales | (112,498) | (111,370)* | (1,128) | 1.0% |
| Gross profit | 64,719 | 62,792 | 1,927 | 3.1% |
| Other income | 638 | - | 638 | -% |
| Operating expenses | (22,894) | (16,177)* | (6,717) | (41.5%) |
| Profit before finance charges | 42,463 | 46,615 | (4,152) | (8.9%) |
| Net financing costs | (24,400) | (25,548) | (1,148) | (4.4%) |
| Profit for the period | 18,063 | 21,066 | (3,003) | (14.2%) |
| Taxation | (4,811) | (6,163) | 1,352 | (21.9%) |
| Profit after taxation | 13,251 | 14,903 | (1,652) | (11.1%) |

*Cost of Sales restated by depreciation of R 55,735 mil. Depreciation previously included in Operating expenses as per forecast per the prospectus.

The key reasons for the variance relative to the profit forecast are the following:

- Revenue is higher than expected partly due to rentals being charged for the increased utilisation of fork lift trucks. The increased utilization of forklift trucks also led to a higher than expected maintenance charge.
- The increase in operating expenses is partly due to a higher than expected repair and maintenance cost. The value impaired also added to the increase in Operating expenses.
- The decrease in taxation was a direct result of the lower than expected profit for the period.

10. DIRECTORS

The current board is constituted as follows:

| <u>Name</u> | <u>Date of appointment</u> | <u>Position/title</u> |
|---|----------------------------|--|
| Niels Penzhorn | 1 December 2009 | Chief Executive Officer |
| Werner Petrus Basson | 14 November 2012 | Chief Financial Officer |
| Marinus Cornelis Christoffel ("Koos") van Ettinger | 13 February 2002 | Chief Operating Officer |
| Alan Jerome Naidoo | 1 November 2012 | Non-Executive Director |
| Andrew Alexander Maren | 1 November 2012 | Non-Executive Director |
| Gabriel Thona Magomola | 1 November 2012 | Independent Non-Executive Director |
| Gordon Kenneth Cunliffe | 1 November 2012 | Independent Non-Executive Director and Chairman |

11. SHARE CAPITAL AND ISSUE/ REPURCHASE OF SHARES

The Company has raised R29 307 959 in cash through the issue of 3 500 000 and 9 699 113 ordinary shares for cash at 200 cents and 230 cents per ordinary share respectively at the listing and subsequent to the listing respectively. The issue of 9 699 113 shares is under the general authority to issue shares cash.

An application for the listing of these shares on the Johannesburg Stock Exchange ("JSE") was made and the shares were listed on or about 18 November 2013. The company is still in the process of placing an additional 5 300 887 shares at 230 cents per share over a period of time.

During the year under review, the Company did not repurchase any shares.

12. DIVIDEND

The Company has not declared a dividend for the year ended 30 November 2013 (2012: RNil).

13. LITIGATION

There is no litigation pending against the Company or its Subsidiary, which is expected to have a material impact on the results of the Group.

14. CONTINGENT LIABILITIES

At the balance sheet date the Group does not have any contingent liabilities (2012: RNil).

15. SUBSEQUENT EVENTS

Subsequent to year end, the Company intends investing into the following strategic entities.

Energy Efficiency Company Proprietary Limited (“EEC”)

Global, via its 100% owned, newly formed subsidiary GAM Business Solutions Proprietary Limited, will subscribe for 51% of the new issued share capital in EEC for R10 000 000 and a Mauritian investor will subscribe for the remaining 49% shareholding for R10 000 000. This will lead to the establishment of a company focused on providing funding to corporates for the installation of energy efficiency equipment in order to replace the old electrical infrastructure to achieve between a 35% to 50% reduction in electricity consumption. It is intended that the funding capacity of the EEC will grow to around R250 million over time.

Earthwise Energy Holdings Proprietary Limited (“Earthwise”)

Global intends injecting R20 million of capital to be raised into a newly formed 100% subsidiary, namely GAM New Energy Proprietary Limited (“GAM New Energy”). GAM New Energy will be the holding company of companies with a strategic focus on investments into waste to energy projects, including plastic to oil and rubber to oil pyrolysis projects.

GAM New Energy, has acquired 5% of the existing issued share capital in Earthwise for R560 000 and has secured an option with Earthwise to acquire an additional 20% in Earthwise, by investing up to R20 million in the first EWEH plastic to oil pyrolysis plant. A further 26% will be acquired from existing Earthwise shareholders on terms to be agreed, tied to the performance of Earthwise over a period of five years.

This acquisition and funding will only be implemented once full funding for the underlying project and plant has been secured, which is expected to be in the next financial year commencing 1 December 2013.

Earthwise has developed pyrolysis technology for the purpose of converting waste plastic into heavy fuel oil and production of oil through a pilot plant has been successful. The technology is ready for commercialization with construction to commence on the first plastic pyrolysis plant planned for the first half of 2014.

16. FUTURE PROSPECTS

Global will continue to build on its formidable platform of assets and skills, linking financial management prowess and structuring expertise within Global and its partner companies, to become the investment vehicle and financing partner of choice for investors, business owners and clients. Being listed on the JSE will provide Global with an enhanced standing and visibility in the market, which will allow the company to access an increased set of funding options.

The following strategic objectives will be pursued in 2014:

- Building Global and its underlying entities into highly profitable companies;
- Focussing on cash generative businesses;
- Executing earmarked acquisitions and projects; and
- Diversifying geographically through a potential secondary listing on an offshore stock exchange.

By order of the Board

Chairman
Johannesburg
14 March 2014

Chief Executive Officer

Registered Office

Ruimsig Country Office Park
Block E
129 Hole in One Avenue
Ruimsig
Roodepoort
1724

Directors

G.K. Cunliffe*; M.C.C van Ettinger; N. Penzhorn; W.P Basson; G.T Magomola*; A.A Maren*; A.J Naidoo*

* - independent non-executive

Designated Advisor

Arcay Moela Sponsors Proprietary Limited

Transfer Office

Link Market Services Proprietary Limited